

CONFIDENTIAL POSITION SPECIFICATION

MEDICAL DIRECTOR

FOSTER PARTNERS  RSA

SHANGHAI, CHINA
OCTOBER 19TH, 2011

THE COMPANY

Our client is a global and diversified healthcare leader that discovers, develops and distributes therapeutic solutions focused on patients' needs. Their core strengths in healthcare, with 6 growth platforms are: emerging markets, vaccines, consumer healthcare, diabetes treatments, innovative products and animal health. Through the acquisition their recent acquisitions, they have strongly reinforced their footprint in rare diseases.

POSITION DESCRIPTION

MEDICAL DIRECTOR

Summary of Key Responsibilities:

- Advise the company on creative objectives and overall strategy of development for new compounds within the therapeutic domain.
- Manage a regional team of physicians (Clinical Research Expert) based in multiple R&D sites in Asia Pacific.
- Provide scientific/medical leadership to the team of Clinical Research Experts in the designing of regional Clinical Development plans aiming at the most effective and timely clinical development tactics to facilitate the achievement of the strategic goals for registration.
- Work closely with the Leadership of Discovery, Preclinical Development, Regulatory Affairs/Quality, Pharmacovigilance, Product Marketing and Project Direction as well as other key functional departments to provide direction for all clinical research activities within the therapeutic domain.
- Approve clinical documents including investigator's brochures, study protocols and study reports.
- Represent International Clinical Investigations during interactions with regional Health Authorities on clinical projects.
- Coordinate and facilitate regional meetings to review the status of all clinical projects in the therapeutic domain.
- Ensure compliance with budget and time constraints of all projects with the therapeutic domain.
- Develop and implement clinical development plans with effective budget planning and ensure coordination with other functions.
- Run various projects regionally. Allocate resources for all projects on a regional basis. Define with regulatory authorities the best path for registration. Coordinate activities in a timely manner.

CANDIDATE PROFILE

Work Experience & Abilities Required

- 5+ years of experience in leadership role in Clinical Drug Development for a large pharmaceutical or biopharmaceutical company.

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- This position requires an individual with a strong medical background particularly in one or a few area as well as a very good understanding of the drug development process and the regulatory framework for clinical trials.
- Experience in leading multiple, diverse clinical development programs. Management experience in groups, divisions, or departments in a pharmaceutical or sizeable biopharmaceutical company as well as extensive CRO oversight experience.
- The ability to interpret clinical data accurately is essential.
- Strong verbal and written communication skills are required to complement the ability to analyze and summarize scientific and clinical data and develop recommendations that affect the conduct of studies and the content of regulatory submissions.
- Good knowledge and experience with the process of data collection, management, and analysis are required for direct and indirect management of this process.
- Cross-cultural and regional experience in Clinical Drug Development.
- Ability to run multiple projects on regional basis.

Personal Qualifications

- **Act for Change:** Embrace change and innovation and initiate new and improved ways of working.
- **Strive for Results:** Seek ongoing improvement of performance quality to create sustainable added value.
- **Cooperate Transversally:** Collaborate effectively with peers, stakeholders and partners across the organization to positively impact business results.
- **Commit to Customers:** Understand, meet and exceed internal and external customer expectations to create positive impact.
- **Develop People:** Take responsibility for developing one's self and others in anticipation of future business needs.
- **Lead Teams:** Build, manage, motivate and empower teams and workgroups.
- **Think Strategically:** Think and plan broadly and long term to inspire excellence in execution.
- **Make Decisions:** Make timely decisions based on the information available.

Education

A combination of completion of an advanced degree, e.g. MD, PhD. Certification in a relevant specialty (Diabetes, Infectious Disease, or Allergy, or Cardiovascular) is a strong plus.

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COMPENSATION

The position compensation will be attractive and negotiable to the right candidate, comprising of a very competitive base salary supplemented by a performance oriented bonus opportunity and benefits where appropriate.

ABOUT FOSTER PARTNERS RSA

Foster Partners China has embarked on a new joint venture to help global pharma and biotech clients identify and retain the key executives necessary to drive their rapidly expanding interests in China. Foster Partners has teamed up with RSA, a highly respected Life Science executive search firm with offices in the UK, USA, France, Germany, Switzerland and Singapore (www.thersagroup.com).

Foster Partners is a global retained executive search firm focused on senior level leadership for US, European and Chinese companies. Foster Partners U.S. Headquarters is located in New York, NY. China Headquarters are located in Shanghai with operating offices in Beijing, Guangzhou, Nanjing, Tianjin, Ningbo and Hong Kong. Further Asia operating offices include Kuala Lumpur and Ho Chi Minh City.

For more information regarding Foster Partners or FP RSA visit our websites www.fosterpartners.biz and www.fprsa.com